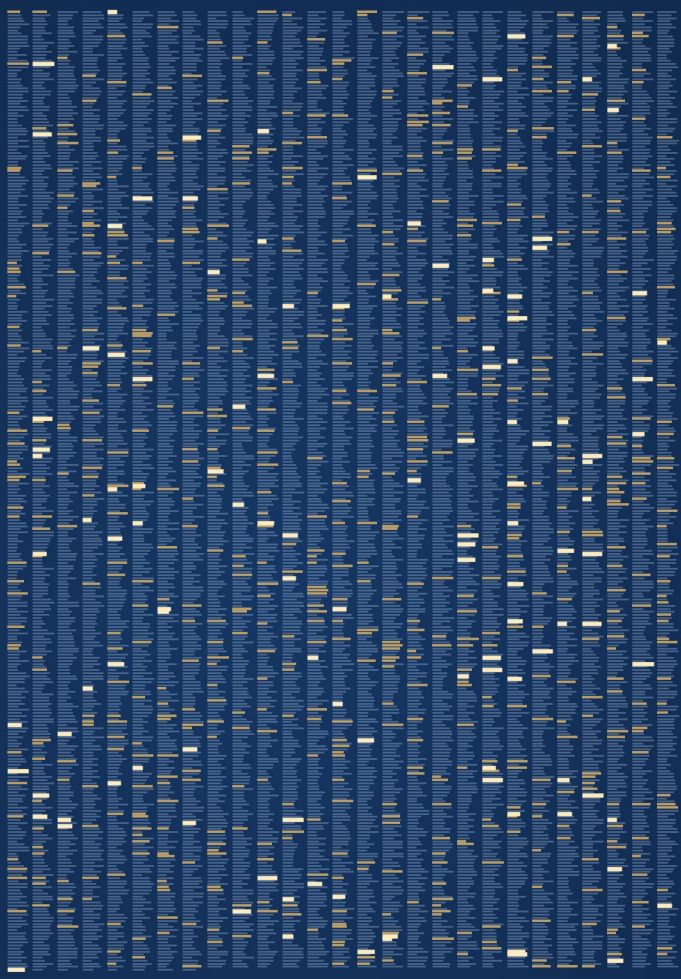
PRODUCT BROCHURE

School District Contract Data

Know which school district contracts end, and who holds them, before the RFP is written. Read from school board agendas and public filings, with a link to the source on every row.



136,768

Texas school district contract certificates

33,632

suppliers named

EXPIRING CONTRACTS · BID AND AWARD DATA · TEXAS FORM 1295 FILE · LARGEST DISTRICTS

01 EXECUTIVE SUMMARY

Which contracts end, who holds them and what they cost, read from the documents districts publish.

136,768 Texas school district contract certificates since 2021, for 657 districts	**33,632** suppliers named, with the city and state of each	**22,715** board meetings read for the 771 Texas districts that publish on BoardBook
57,221 contract items found among 563,918 agenda items	**50** largest districts profiled, spending about $163 billion a year	**2,703** complete contract records with supplier, amount and end date, each linked to its source

THREE CONTRACTS FROM THE DATA

district	GALVESTON ISD	FORT BEND ISD	WICHITA FALLS ISD
vendor	Bluum USA, Inc.	Versaterm Public Safety US, Inc. dba Integrated Computer Systems	Studies Weekly
what	Microsoft Volume Licensing Renewal (M365 A5)	Police Report Management System and Dispatch CAD	educational materials (K-3 consumables and online resources)
amount_usd	153,031	815,650	173,438
end_date	2027-06-30	2031-04-19	2031-06-30
term	one-year renewal	three (3) years with two (2) optional one-year extensions	Five years, 2026-2027 through 2030-2031
cooperative_contract	TIPS 230504	Houston Galveston Area Council (HGAC)	Allied States Purchasing Cooperative #24-7491

A year before the RFP

The end date and renewal position show which contracts a district must bid again, long before a solicitation is posted.

The incumbent and the price

Each row names the supplier that holds the contract today and the amount the board approved.

Cooperative purchases included

Purchases through BuyBoard, TIPS and other cooperatives appear too, although districts buy through them without a public bid of their own.

Every row can be checked

The meeting, the agenda item and a link to the source let your team read the original before calling the district.

02 BEFORE THE RFP

By the time an RFP is posted, the district has usually spent a year deciding.

A vendor who reads the RFP on the day it is posted has three or four weeks to answer it. A vendor who knew the current contract was in its final year had a whole school year to meet the people who write the specifications.

1

The board approves a contract

Every purchase above the district's approval limit goes on a board agenda, with the supplier, the amount and the number of renewal years.

2

It returns once a year

Renewals come back to the board, often marked with their position in the cycle.

3

The last renewal is voted

When the final option is used, the district has to go out to bid again when the term ends.

4

We give you the date

Each contract is listed with its end date, the supplier, the amount and a link to the page it came from.

HOW RENEWALS ARE WRITTEN IN BOARD AGENDAS

- "Year 5 of 5"
- "the fourth and final renewal"
- "sixth year of an eight-year term"
- "Year 4 of 5"
- "three-year agreement"
- "renewable for one-year periods"

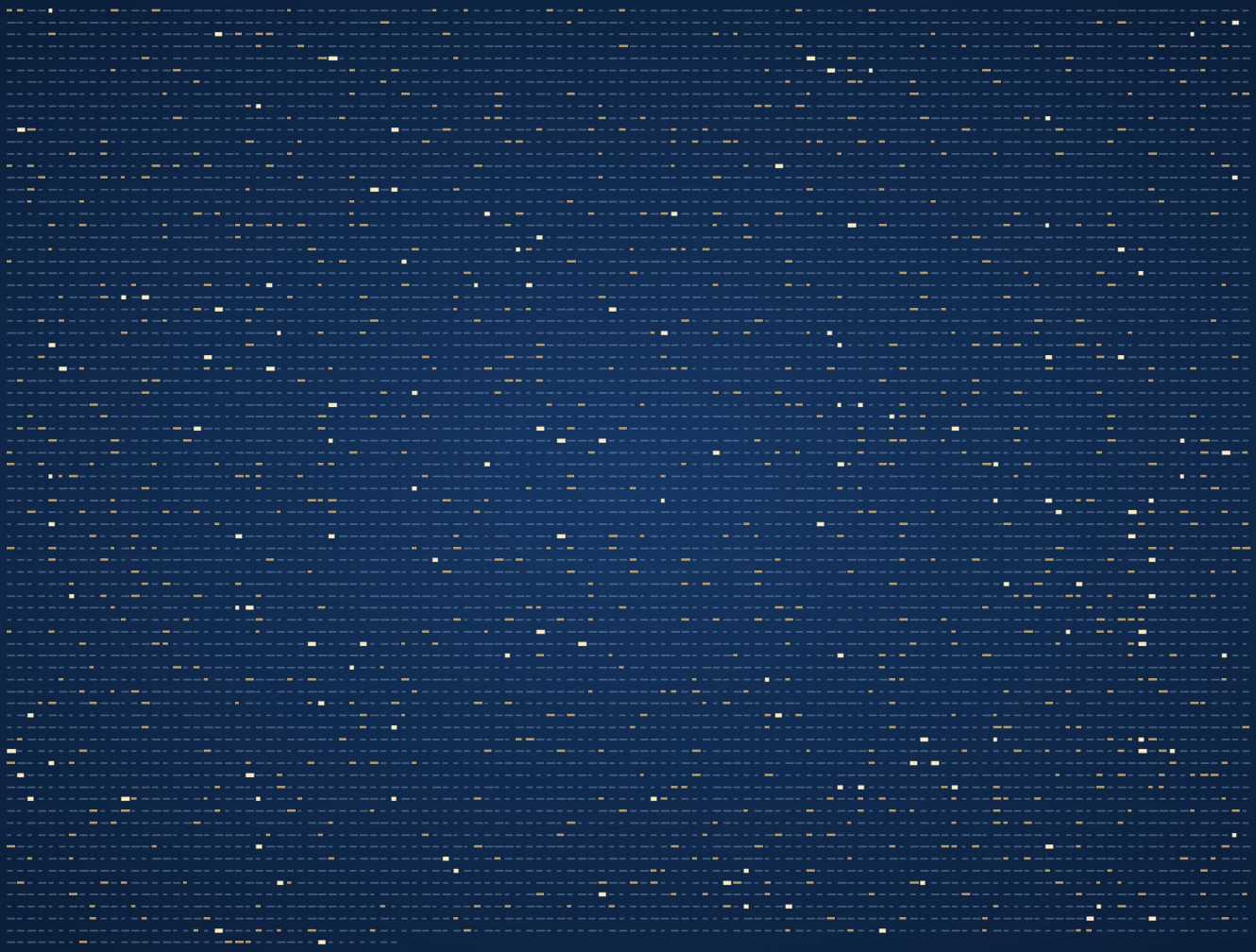
One line like these tells you when a district must bid again. Texas boards voted on 3,497 renewal items in two years; none was advertised as a solicitation, because a renewal is not one.

Bid alert services

- Tell you when a solicitation is posted
- Leave three or four weeks to respond, against an incumbent who has known for a year
- Miss purchases made through cooperative contracts
- Do not say who holds the contract today or what it costs

Contract renewal data

- Shows which contracts end in the next two years
- Names the incumbent and the approved amount
- Includes cooperative purchases and interlocal agreements
- Links every row to the agenda it came from



03 SOURCES AND METHOD

563,918 agenda items in. 57,221 contract items out.

We read every agenda of the 771 Texas districts that publish on BoardBook, two years back. A filter picks out the items that approve, renew or award a contract, and only those are read in detail, together with the first pages of the attached memo, where districts write the supplier, the amounts, the term and the renewal position.

Each short line above stands for 60 agenda items, drawn at the real proportions of the collection. Gold lines are contract items; the brightest are complete contract records with a named supplier, an approved amount and an end date.

771	22,715	563,918	57,221	2,703
Texas districts read	board meetings	agenda items	contract items	complete contract records in 198 districts

04 EXPIRING CONTRACTS

Contracts ending in the next 6 to 24 months, with the incumbent and the amount.

The main product. Each row is a contract a school board approved, with the supplier that holds it, the amount, the start and end dates, the renewal position and the board item it came from. Sort by end date and you have the RFPs of the next two years, before any of them is posted.

End date and renewal year

The date the contract ends and where it is in its renewal cycle.

Incumbent supplier

The company that holds the contract today, as named by the board.

Amount

The approved or "not to exceed" amount, as stated in the agenda.

Category

Food service, custodial, software, transportation, construction and more.

Source link

The agenda page and attachment, so anyone can read the original.

Updated after every meeting

New renewals appear as boards publish their agendas.

CONTRACTS THAT MUST BE RE-BID, AS READ FROM BOARD AGENDAS

DISTRICT	SUPPLIER	WHAT	AMOUNT	ENDS	NOTE IN THE AGENDA
Lubbock ISD	Sodexo Services of Texas	Full-service facility maintenance	$18,127,025	30 Jun 2027	Year 5 of 5
Lewisville ISD	ABM Industries Group	Custodial cleaning and disinfecting	$11,275,173	30 Jun 2027	sixth year of an eight-year term
Lubbock ISD	Voya Financial	Health plan stop-loss insurance	$2,760,000	31 Dec 2027	Year 4 of 5
Lewisville ISD	Skyward	Student information system	$1,483,433	31 Aug 2029	three-year agreement
Brownsville ISD	PowerSchool Group	Student and business software support	$1,418,682	30 Jun 2027	annual renewal
Rockwall ISD	City of Fate	School resource officers	$196,576	31 Aug 2027	renewable for one-year periods

455 of 895

contracts ending in 2027 end in June, with the budget year; another 175 end in August

363

active contracts with stated renewal options

195

active contracts bought through a named cooperative contract

05 BID AND AWARD DATA

Who won which contract, how, and for how much.

1

What did they pay?

The approved amount of the last award, or the renewal amount of the current year, to price a response.

2

Who won?

Every supplier named in the award, including multi-award bids, not only the first name on the item.

3

How did they buy?

Own RFP, competitive sealed bid, cooperative contract or interlocal agreement.

47,112
distinct contract numbers named in Texas certificates

4,726
contracts with five or more suppliers on one number

41,007
agenda purchases read from Texas board agendas

2,703
complete awards with supplier, amount and end date

ONE BID NUMBER, HUNDREDS OF WINNERS

A catalogue or "qualifying" bid approves every supplier that meets the terms, and the district then buys from any of them for several years. It is the cheapest award a district makes to a new supplier, and the easiest to miss. Count suppliers, not awards.

DISTRICT	CONTRACT	WHAT IT COVERS	CERTIFICATES
Klein ISD	22-100	Instructional materials and professional development services	308
Arlington ISD	26-02	All-purpose supplies, equipment and services, qualifying bid	262
Pasadena ISD	21R-020TM	Instructional materials and teaching supplies	235
McAllen ISD	2024-1020	Professional development, site licences, supplemental materials	225
Denton ISD	2303-01	Instructional supplies, software, equipment and services	219

Texas Form 1295 certificates filed under one district contract number.

06 TEXAS FORM 1295 FILE

Every Texas school district contract certificate since 2021, in one file.

CERTIFICATES BY CATEGORY

One certificate can name several things, so the counts overlap.



Texas law requires a supplier to file a Certificate of Interested Parties for each contract that needs board approval. We matched the Texas Ethics Commission's public records to the state's school districts.

136,768
certificates

657
districts

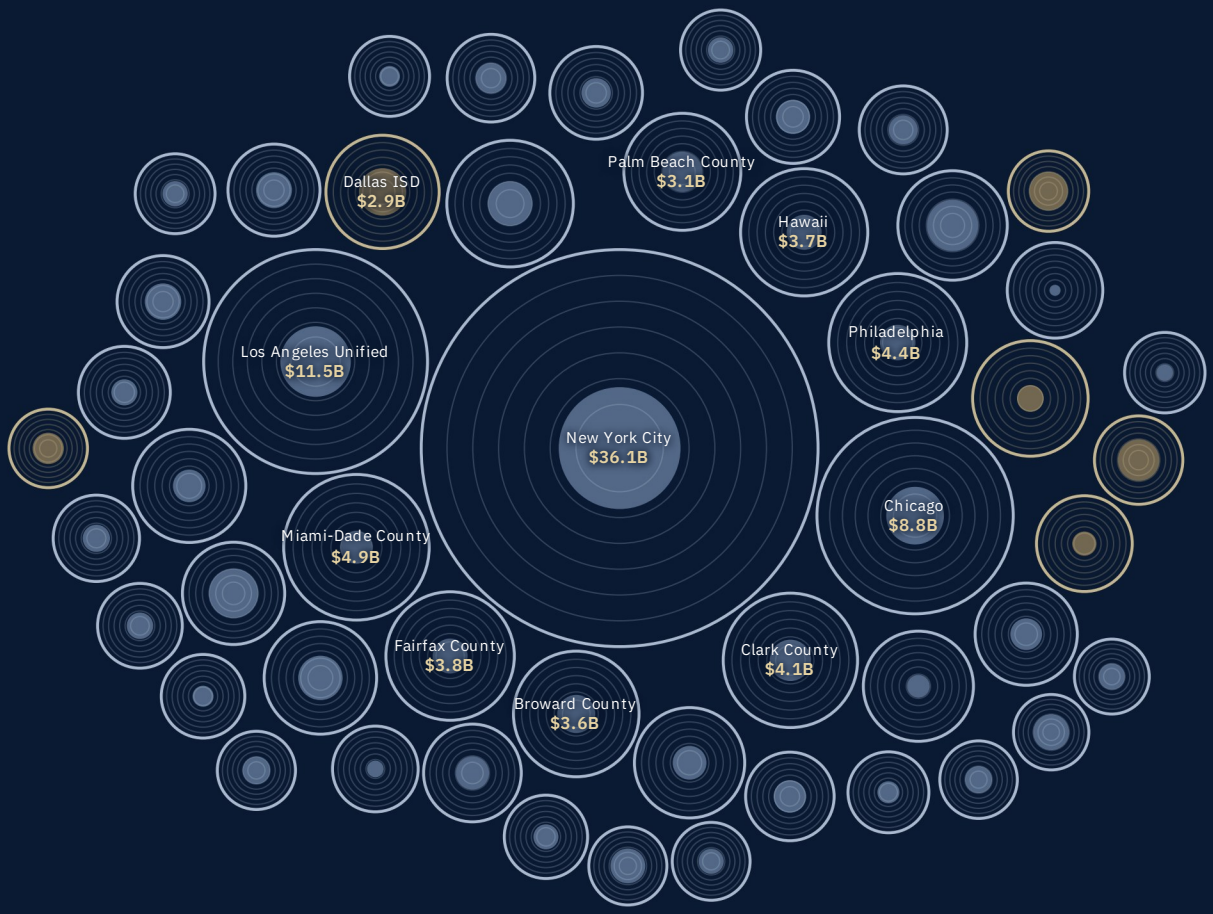
33,632
suppliers, with city and state

Monthly
update, new certificates added

CERTIFICATES BY YEAR

YEAR	CERTIFICATES
2021	25,406
2022	24,081
2023	24,823
2024	23,179
2025	22,001

Steady at 22,000 to 25,000 a year. Each row carries the district and its federal district ID, the supplier, the contract or RFP number and the goods or services as described, plus our category.



07 LARGEST DISTRICTS

The 50 districts that spend the most: about $163 billion a year.

Spending is concentrated. The ten largest districts alone spent $84.6 billion in 2022-23. For a supplier, one contract in one of them can be worth more than a hundred small districts.

Each circle is one of the 50 districts, sized by total spending in the federal School District Finance Survey; the filled core shows capital spending. Gold marks the six Texas districts.

$163B	7.3M	22	6
spent a year by the 50 districts	students enrolled	states, Florida with the most	Texas districts in the top 50

07 LARGEST DISTRICTS

How each district buys, on one page.

Where a district posts solicitations, how suppliers register, who approves contracts and above what amount, which cooperatives it uses, how often the board meets and where its agendas are published. Profiles for the districts in your file come with every order.

Bid portal

The page or platform where the district posts solicitations.

Vendor registration

What registering gives a supplier, and what it does not.

Board and approvals

Who approves contracts and how often the board meets.

Spending

Total and capital spending from the federal finance survey.

Recent awards

What the board approved in the last months.

Frequent suppliers

The companies that win this district's contracts again and again.

SPENDING OF THE LARGEST DISTRICTS, 2022-23

DISTRICT	STATE	TOTAL SPENDING	CAPITAL	STUDENTS
New York City Department of Education	NY	$36.11B	$3.40B	847,030
Los Angeles Unified	CA	$11.49B	$1.14B	427,795
Chicago Public Schools	IL	$8.84B	$0.76B	321,666
Miami-Dade County Public Schools	FL	$4.86B	$0.24B	334,090
School District of Philadelphia	PA	$4.37B	$0.29B	118,335
Clark County School District	NV	$4.14B	$0.39B	309,787
Houston ISD	TX	$3.06B	$0.16B	189,934
Dallas ISD	TX	$2.94B	$0.51B	141,169

NCES School District Finance Survey (F-33). Six of the 50 come from the Texas collection; the other 44 files are built from each district's own board records and purchasing pages.

The same state, very different markets.

Category is the choice that changes the size of a file most. These counts show how many districts buy each kind of contract in Texas and how many suppliers compete for it.

A student information system is a rare, large decision: 30 certificates in nearly six years. Buses and transportation services produce eighty times as many. A certificate is filed for most board-approved contracts in Texas, so the counts reflect contracts, not money.

TEXAS CERTIFICATES BY CATEGORY

Form 1295 certificates whose description mentions the category, school districts only.

CATEGORY	CERTIFICATES	DISTRICTS	SUPPLIERS
Transportation and buses	2,423	148	922
Custodial and janitorial	1,624	107	483
HVAC	1,589	165	704
Food service	962	129	495
Roofing	691	136	323
E-Rate	605	87	245
Tutoring	574	80	320
Insurance	574	104	222
Student information systems	30	17	14

FOUR GROUPS COVER MOST OF WHAT A SALES TEAM CARES ABOUT

24,982 certificates

Instruction

Materials, training, tutoring and special education. The most frequent and most fragmented contracts, many renewing with the school year.

11,625 certificates

Technology

Software, licences, computers and networks. Licences renew every year; student systems run for several years.

10,989 certificates

Facilities

Maintenance, construction and custodial. Bond money drives construction; services run on multi-year terms.

6,114 certificates

Operations

Food, transportation, security and insurance, with a fixed number of renewals, so the re-bid year is known.

The figure on each group is its largest category: instructional materials, software and licences, maintenance and repair, food and nutrition.

09 ANATOMY OF A RECORD

One row per contract or renewal. Every amount and date comes from what the district published.

An example record from the database, with all twelve columns. Files are delivered as CSV and Excel.

COLUMN	VALUE	WHAT IT HOLDS
district	LAKE TRAVIS ISD	The district, matched to its federal district ID
meeting_date	2026-06-17	The board meeting that approved the item
vendor	Southeast Service Corporation d/b/a SSC Service Solutions	The supplier as named in the board item
what	Custodial services	The product or service, plus our category
amount_usd	4028272	Total approved or "not to exceed" amount
start_date	2026-07-01	Start of the current term
end_date	2027-06-30	End of the current term, as written or from the stated term
term	Initial term of one (1) year, effective July 1, 2026, with four (4) annual renewals	The term as the district wrote it
renewal_options	four annual renewals	Renewal options and position in the cycle
cooperative_contract	791 Purchasing Cooperative	BuyBoard, TIPS, 791 and other cooperative numbers
agenda_item	Consideration of and Request for Approval of the Custodial Services Agreement with Southeast Services Corporation	The agenda item title
source	https://meetings.boardbook.org/Public/Agenda/900?meeting=744575	Link to the published agenda

WHERE IT COMES FROM

- School board agendas, minutes and attachments
- Texas Form 1295 certificates from the Texas Ethics Commission
- District spending from the NCES School District Finance Survey
- Part of every batch checked by hand against the sources

WHAT IT NEVER CONTAINS

- Anything about students
- Data behind logins or from private sources
- Estimated amounts or dates
- Introductions or leads sold on behalf of districts

10 WHO USES IT

Anyone whose next customer is a district already served by someone else.

01

Sales and business development

Build a territory plan from contracts that end in the next 18 months, and meet the district before the RFP is written.

02

Bid and proposal teams

Price a response from what the district paid last time, and see which competitors won similar contracts nearby.

03

Market analysts and investors

Measure who holds how much of a market across districts, and how that changes when contracts are re-bid.

04

Software and EdTech

Licences renew every spring. Student information systems run several years and switching takes a year of planning.

05

Facilities and construction

Bond elections set the money years ahead: architects first, then construction managers, then maximum prices and change orders.

06

Food, buses and security

Among the largest service contracts a district signs, usually on fixed terms with a set number of renewals.

FOUR STEPS, EACH OF WHICH YOU CAN CHECK

1	2	3	4
Board agendas Regular and special meetings, two years back. Each item keeps its number, title and description.	**Attachments** For contract items, the first pages of the memo, where districts write supplier, amount, term and renewal position.	**Public filings** The supplier's Form 1295 certificate confirms the supplier name and contract number.	**District finance** Total and capital spending from the federal survey, to rank districts by how much they buy.

> All of this is public. It is spread over thousands of board meetings, each published in a different system and format.

You pay for the contracts you can sell into, not for the whole country.

Where

STATE OR DISTRICT LIST

A state, a list of named districts, or the largest districts. A district list costs less than a state.

What

YOUR CATEGORIES

The categories you sell. A narrow category like custodial services is a small file in any state.

When

12 OR 24 MONTHS

Contracts ending in the next 12 or 24 months, two years of award history, or both.

Delivery

A Texas file is delivered within one business day of the order. The first file for another state is built district by district in two to four weeks.

Included in every order

A source link on every row, twelve months of updates, district profiles, federal district IDs, corrections in the next update, and answers from the team that collected the data.

Payment

A yearly licence, quoted within one business day with the row count for your scope. Card, PayPal or bank transfer against an invoice; renewal at the same price.

Internal licence

- Everyone in your company may use the file
- Load it into your own CRM and reports
- Use it for sales, bids and market research
- No per-seat fees

Redistribution licence

- Show rows to customers of your product
- Combine the data with your own service
- Scope agreed case by case

> A narrow file that your team works through completely is worth more than a national file nobody opens.

12 QUESTIONS AND CONTACT

Is this a list of open RFPs?

It includes solicitations as districts publish them, but the main product comes earlier: contracts the board already approved, with the date they end.

Where does the data come from?

Public school board agendas and attachments, Texas Form 1295 certificates, and the federal School District Finance Survey. Every row links to its document.

Why are renewals not on bid sites?

A renewal is an option the district already holds under the original award. It goes to the board as an agenda item, not to the market.

How many rows will my file have?

We count them for your exact scope and put the number in the quote, so you know the size before paying.

Can we start small?

Yes. Many customers start with one category in one state, or a list of districts, and widen the scope at renewal.

Does it contain student data?

No. It describes contracts and suppliers, nothing about students.

School District Contract Data

Describe where, what and when, for example "Texas, food service management, contracts ending in 2027", and we reply with a quote within one business day.

WEB

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EMAIL

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LICENSOR

Alpha Quantum

Not affiliated with any school district. District, supplier and cooperative names appear as published in public board records and filings, only to identify the contracts described; their appearance implies no relationship with, sponsorship or endorsement by the organisations concerned. BuyBoard, TIPS and BoardBook are names of their respective owners.